

<p>8. Key Partners</p> <ul style="list-style-type: none"> - Who are our key partners? Who are our key suppliers? - Which key resources are we acquiring from partners? - Which key activities do partners perform? <p>Write here.</p>	<p>7. Key activities</p> <ul style="list-style-type: none"> - What key activities do our value propositions require? - Our distribution channels? - Customer relationships? - Revenue streams? <p>Write here.</p>	<p>2. Value propositions</p> <ul style="list-style-type: none"> - Who are our key partners? Who are our key suppliers? - Which key resources are we acquiring from partners? - Which key activities do partners perform? <p>Write here.</p>	<p>4. Customer relationships</p> <ul style="list-style-type: none"> - What type of relationship does each of our customer segments expect us to establish and maintain with them? - Which ones have we established? How costly are they? - How are they integrated with the rest of our business model? <p>Write here.</p>	<p>1. Customer segments</p> <ul style="list-style-type: none"> - For whom are we creating value? - Who are our most important customers? <p>Write here.</p>
	<p>6. Key resources</p> <ul style="list-style-type: none"> - What key resources do our value propositions require? - Our distribution channels? - Customer relationships? - Revenue streams? <p>Write here.</p>		<p>3. Channels</p> <ul style="list-style-type: none"> - Through which channels do our customer segments want to be reached? - How are we reaching them now? - How are our channels integrated? - Which ones work best? - Which ones are most cost-efficient? - How are we integrating them with customer routines? <p>Write here.</p>	
<p>9. Cost structure</p> <ul style="list-style-type: none"> - What are the most important costs inherent in our business model? - Which key resources are most expensive? - Which key activities are most expensive? <p>Write here.</p>		<p>5. Revenue streams</p> <ul style="list-style-type: none"> - For what value are our customers really willing to pay? - For what do they currently pay? How are they currently paying? - How would they prefer to pay? How much does each revenue stream contribute to overall revenues? <p>Write here.</p>		



